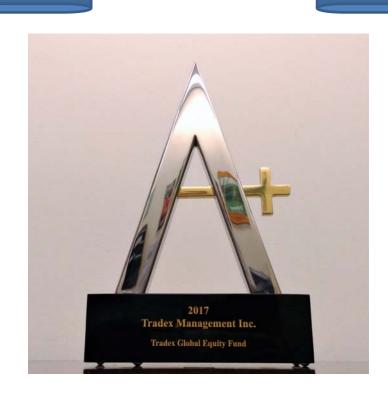
#### 58<sup>th</sup> Annual General Meeting

April 26<sup>th</sup>, 2018



# 100% of Tradex Funds in Top Quartile over 1 & 3 years!

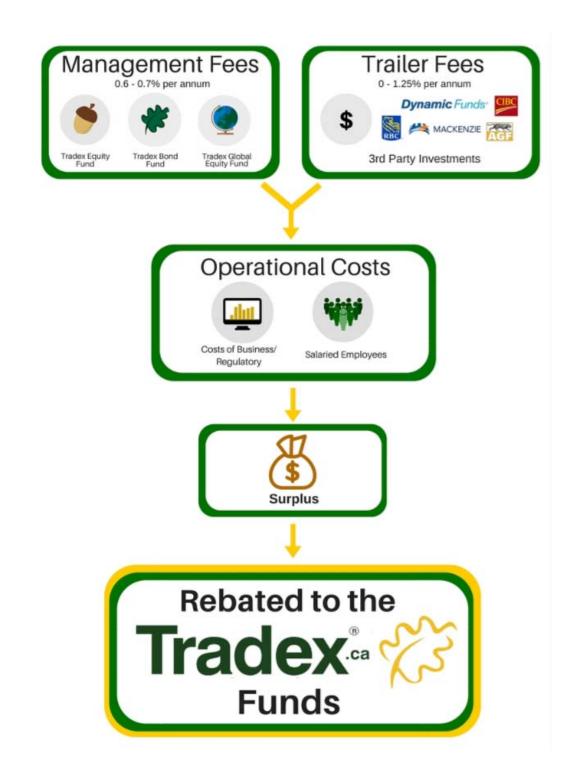


#### **Record Rebates in 2017**



#### **Total Rebates Over \$2MM in the Past 5 Years**

2016	2015	2014	2013
\$401,150	\$322,050	\$458,780	\$299,450



#### **Industry Leading Expense Ratios**

	2017 MER	2016 MER	2015 MER	Median Fund for Category* MER	Savings
Tradex Equity Fund	1.02%	1.11%	1.17%	2.69%	<mark>62%</mark>
Tradex Bond Fund	0.92%	0.99%	1.04%	1.97%/2.27%	53%/59%
Tradex Global Fund	2.76%	2.92%	3.05%	2.80%	
Discount movement	5.30%	1.41%	0.78%		
Net expense	(2.54%)	1.51%	2.27%		
Direct Expense	1.73%	1.95%	2.06%		<mark>38%</mark>

On \$100,000, the 1.67% for Tradex Equity represents an additional \$51,000+ after 25 years.

### Partnerships & Sponsorships

- APEX
- RHOMA
- NAFR
- PAFSO

GCWCC



Total donations over

\$72,000















Tradex Management Inc.
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Ottawa, Ontario K1P 6A4
Tel: 613-233-3394 • 800-567-3863 • Fax: 613-233-8191
e-mail: Info@tradex.ca • Web site: www.tradex.ca

#### The Tradex Rebates \$28 New Member Incentive

Tradex Equity Fund Ltd. was formed in 1960 to allow public servants and their families to invest with confidence at low cost.

Tradex is Canada's only not-for-profit mutual fund dealer and has rebated over \$2 million to members in the past 5 years alone, an average of 28 basis points per year.

We encourage all current members to share the Tradex experience with family, friends, and colleagues. Both the existing Member and the new Member will each receive a deposit of \$28 into their Tradex account!

Join today to get your share!

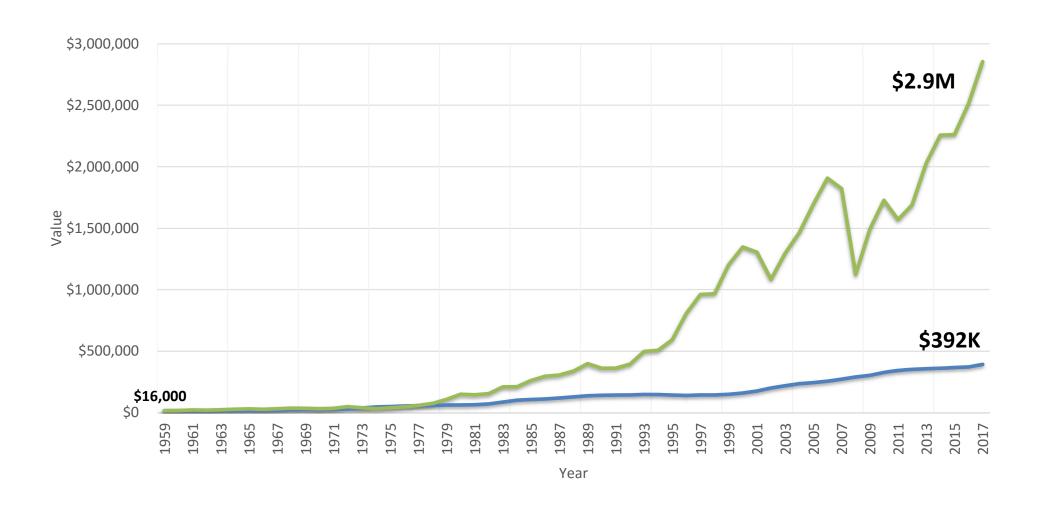
#### Experience the Tradex difference!

- Gimply complete and send this form to us by mail, fax, email or have the new Member bring it to the introductory meeting with Tradex.
- Please note that minimum investments apply (\$100 monthly through pre-authorized deductions from a bank account or \$1,000 through a lump sum investment for Tradex funds.)

#### Tradex Referral Form

Existing Member:	New Member :			
Name	Name			
Please select one of the following:	Address			
O Credit my Tradex account with \$28				
Oredit the entire \$56 to the new Member's account at Tradex	E-mail			
	Phone			
	To complete the application process, please contact me:			
	O By telephone O By email			
Existing Member's Signature New Member's Signature				

#### Ottawa Housing vs Tradex Equity Fund



—Ottawa Housing Avg. Prices —TEF Value

#### **Tradex Plus Services**

- Free:
  - Investment advice
  - Monitoring of funds and markets
  - Financial planning
  - Portfolio reviews
  - Financial forecasting
- Reimbursed transfer fees
- Premium and discount 3<sup>rd</sup>
   Party pricing options
- Fee-based account option
- Online access and electronic statements

- Access to:
  - Qtrade
  - Over 5,000 mutual funds
  - Over 400 ETFs
  - A range of GIC issuers
  - No annual fee self-directed plans
- Life insurance products:
  - Annuities
  - Guaranteed Minimum
     Withdrawal Plans
  - Segregated Funds

### New Service May 2018



Some ETF's from the following providers can now be held in B2B accounts through Tradex.























#### **Partners**

Auditor: PwC

Back Office: CIBC Mellon

Legal Counsel: Borden Ladner Gervais







#### **Investor Representatives**

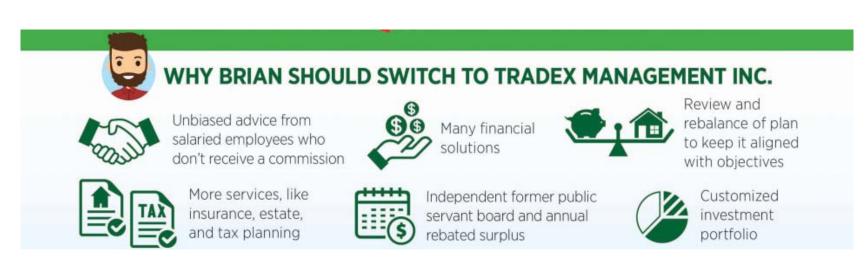
- Tradex Equity Fund Limited: Nicolas Todd
- Tradex Bond Fund: Gilles Proulx
- Tradex Global Equity Fund: Brian Askett

#### **Independent Review Committee**

- Michael Mace
- John Rayner
- Robert Todd

## We're proud of the fact that we're different than the rest...

- 100% member-owned
- Canada's only "at-cost" mutual fund company
- Exclusively for public servants and their families
- Governed by an independent, volunteer Board of Directors that follows "best practices" in governance
- Unique 58-year history









Danielle Jorn Isabelle

# Thank you!



## Thank you!



